



NASH SC

Case Study

Global Agricultural Services Company Relies on NASH CERTIFIED™ Unit Exchange Program to Avoid Downtime and Get Their Operations Back Online

When our customer began experiencing issues with one of their liquid ring pumps, they turned to their long term partners at Nash to provide a solution that would help them avoid downtime.

Our customer is a global agribusiness owned by farmers and local cooperatives across the United States, and its success contributes to ethanol production. The company's refinery in the Midwestern United States uses advanced fermenting and distilling processes to convert corn grown by the cooperative members into over 260 million gallons of fuel-grade ethanol each year. Additionally, the company markets approximately 1 billion gallons of ethanol annually. As a premier ethanol producer, marketer, and trader, our customer is one of the largest suppliers of ethanol-enhanced fuels in the United States.

Overview

CUSTOMER

Global Agricultural Services Company

LOCATION

Midwestern United States

PRODUCTS

- NASH SC-6 Liquid Ring Vacuum Pump

CUSTOMER BENEFITS

- Quick Shipment & Installation
- Zero Downtime
- Highest Quality and Performance
- Total Peace of Mind



The company prides itself on building connections that empower its cooperative members and help make the most effective use of natural resources, all while helping the company drive long-term strength and growth. That is why our customer has developed a long-term partnership with Nash across a range of its businesses.

The company's Midwestern US plant relies on a NASH SC6 medium capacity liquid ring pump, which is used to pull vacuum on the plant's evaporator; enabling the ethanol production process. The SC6 features a robust, stainless steel design that is engineered to provide maximum performance and reliability in even the most demanding applications. However, years of rigorous use began to take a toll on the pump, causing the unit's mechanical seals to leak.

FINDING THE RIGHT SOLUTION

Having identified the issue, the plant's maintenance team immediately reached out to NASH CERTIFIED™ Service for a solution that would help the plant minimize downtime and get their operations back online. After evaluating the situation, the team at Nash proposed a remanufactured pump via NASH's CERTIFIED™ Unit Exchange (UX) program.

The NASH CERTIFIED™ UX program allows customers to exchange their existing pumps or compressors that are losing performance or in need of repair for an identical refurbished pump or compressor, at a fraction of the cost of a new unit, without sacrificing performance. All NASH CERTIFIED™ refurbished units are re-built to the highest standards by factory trained technicians, using updated manufacturer specifications and the latest OEM parts. Each refurbished pump & compressor is guaranteed to perform at 95% of new equipment* and comes with a certified 2-year factory warranty, providing customers with improved quality, performance, and reliability, as well as total peace of mind.

*Our remanufactured units are guaranteed to perform at 95% of new unit performance according to HEI Standards

PREMIUM SERVICE ELIMINATES DOWNTIME

With an existing stainless steel SC6 unit stocked in the UX program and ready for dispatch, the team at Nash was able to process the order and ship the new unit immediately. The quick turnaround time and same day shipment meant that our customer had the replacement unit on-site and ready for installation within 24 hours of contacting Nash.



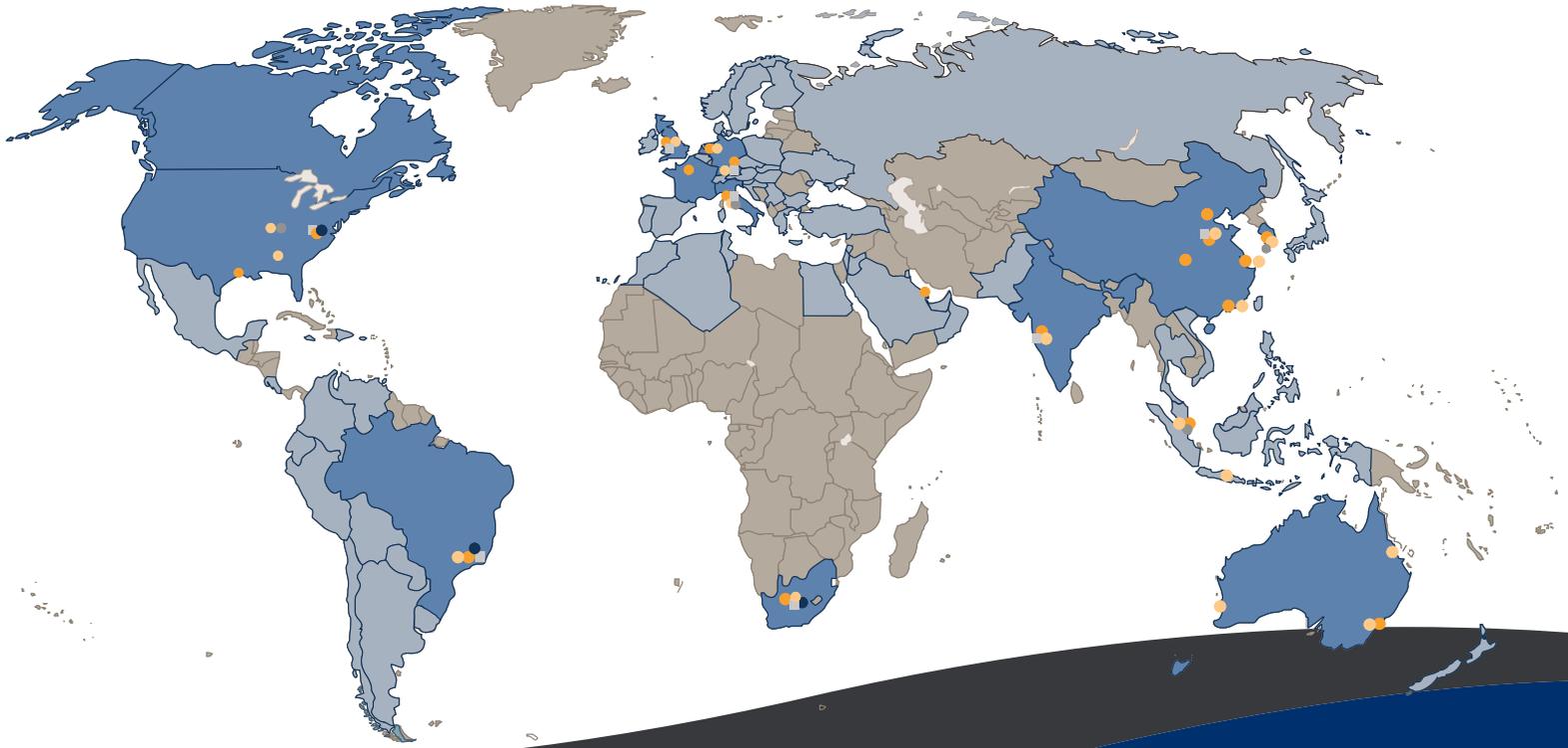
“We got the pump installed, and it is running great. Thanks again for the help. Definitely going to keep that in the memory bank for the future!” said our satisfied customer.

By taking advantage of Nash’s CERTIFIED™ UX program, our customer was able to get back online with zero downtime. The refurbished SC6 unit provided the plant with the same levels of quality and performance that they have come to expect. The quick turnaround and rivaled service further strengthened the company’s longstanding relationship with Nash.

TRUST THE EXPERTS

Reliability, quality, and performance are the reasons our customers invest in NASH pumps. NASH Certified™ Service offers a range of maintenance, emergency service, OEM vacuum pump parts, and other repairs that help our customers protect their investment, avoiding downtime, and maintaining the safety and integrity of their operations.

Backed by 110 years of experience in liquid ring technology, our certified team of service professionals make sure our customers are taken care of – working as a trusted partner for maintenance, service, and repair. Our expertise is not limited to only liquid ring vacuum pump services, NASH pump parts, or products we manufacture; decades of experience and innovation can be applied to any liquid ring product, including competing brands of liquid ring pumps and compressors.



To find out more about the NASH CERTIFIED™
Unit Exchange Program visit

www.GDNash.com



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